

MEERCAT[®] SUPPLIER EVALUATION & SUPPLY CHAIN RISK MANAGEMENT

overview and features



procurement
supply chain risk management



Do you know
the answers
to these
questions?



- Do your **strategic suppliers** really **perform better** than your standard suppliers?
- Which suppliers consistently score low with your **internal clients** but have a good standing with procurement?
- What is the status of the supplier **savings** initiatives?
- Which suppliers have to be **renegotiated** within the next 3 months?
- What **development tasks** have been set for your suppliers and are all suppliers implementing them according to **schedule**?
- Which of your subsidiaries and/or category managers is the **lead contact** for a given supplier?
- Which of your suppliers are **single-source** suppliers?
- Which of your injection moulding suppliers in Germany also have **operations** in Spain?
- Which of your suppliers are at **higher risk** of materials damage in transport?

In Meercat® all you need to know at the press of a button



audits & self-assessment



risk profiles



supplier database



certificate & contract database



KPI dashboards + performance



supplier development



supplier self-registration



supplier damages



Best 3rd Party Risk & Compliance Provider
European CEO Magazine 2013



complete supply chain coverage



ready to use out-of-the-box



flexible, client adjustments



budget friendly



also suitable for projects



secure access for suppliers



synchronisation with multiple ERP systems



SaaS or in-house hosting

Keep the bottom line under control



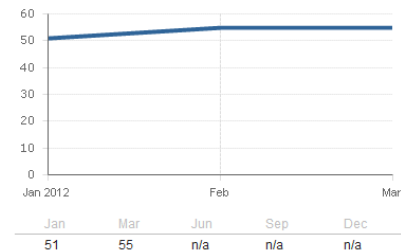
Be prepared for negotiations

- Central **repository of supplier contracts** – with easy access and direct preview
- Automatic **reminders** about contract **renewal** – know when to start preparing for negotiations
- Use the supplier's **performance** and internal **satisfaction** surveys as negotiations arguments
- Know the current status of all of your suppliers' **savings**

See the status of your saving initiatives

- View lists of savings initiatives with status and responsible persons
- View best and worst negotiation results
- Report savings by confidence level, site, region, category, project
- Compare savings vs. targets
- Report all savings initiatives with their status

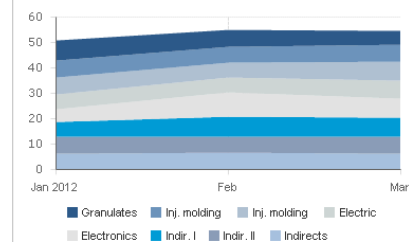
CL 4 Closed Savings
cumulative YTD with carry-over, in €100k



Cost Avoidance
cumulative YTD, in €100k



CL 4 Savings per Category
cumulative YTD with carry-over, in €100k



Key facts about your suppliers at a click



All in one place

- Supplier master data, supplier evaluation results, damages and KPIs (e.g. on time delivery, spend, etc.) all in a single, integrated supplier profile
- Keep supplier contracts, certificates, photos and documents in one place

Master data management

- Suppliers can update their master data, to be approved by the internal account manager / category manager
- Synchronisation with external ERP systems through Webservice interfaces.

Supplier profile

- Business structure (subsidiaries, etc.)
- Scope of supply
- Approval status per commodity
- Classification and project assignments
- Core competences & technologies
- Legal info, top management, employees
- Financial data
- Countries of operation
- Supplier contacts (key account mgr., quality, HSE, R&D, logistics, etc.)
- Documents, certificates, incl. Reminders

Measure the performance of suppliers ... and your staff



Supplier performance

Hard facts

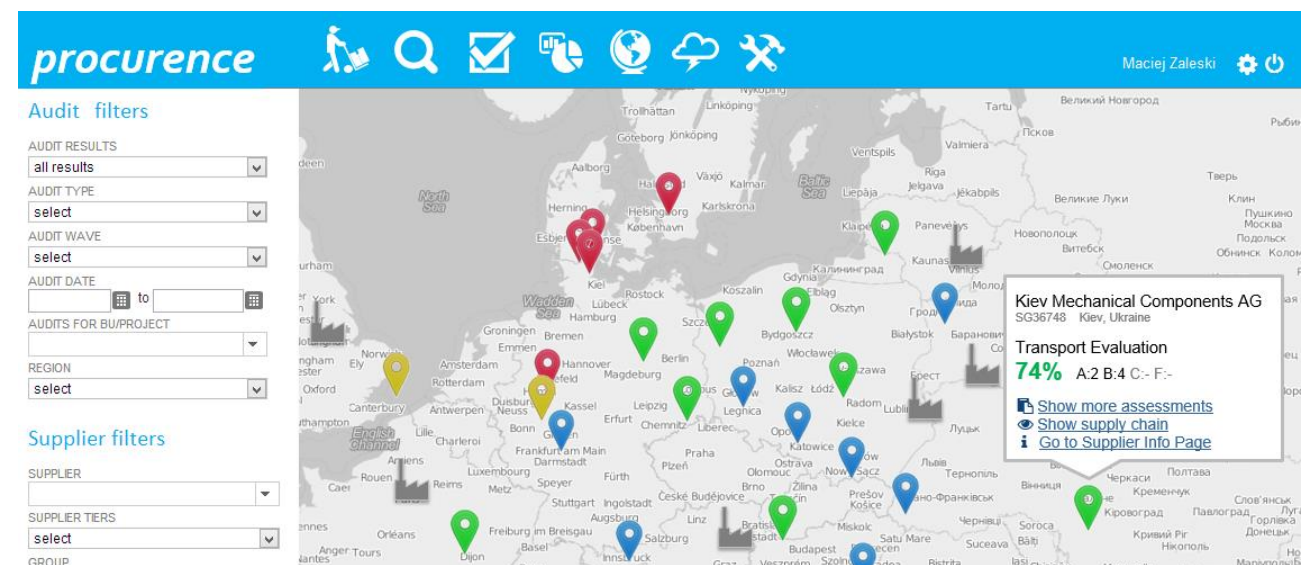
- Report hard facts (OTD, NCR, Quality, etc.) per supplier, site, category, project and region
- Design your own dashboards and add new KPIs at any time

Soft facts

- Create surveys with different target audiences (internal clients, procurement, clients) to obtain holistic view of suppliers' performance.

Dashboards

- Create **new dashboards in minutes** – as easy as Excel™ but more powerful and web-based
- Combine ERP-sourced data with manually entered information from subsidiaries around the world
- Results drill-down: region → subsidiary / project → supplier



Communicate with and about your suppliers



Develop suppliers

- Assign and monitor the implementation of improvement tasks
- Attach evidence of task completion; full approval process

Talk to suppliers

- Extended comments in audits and tasks allow you to document key conversations with the supplier
- Send notifications to selected groups of supplier contacts

Suppliers see ...

- Performance (OTD, etc.), incl. benchmarks with others
- Assessment & audit results
- Schedule of upcoming assessments
- List of tasks to be performed
- Key contacts from your company
- Overview of supplier damages

procurement
Maciej Zaleski

SAMPLE SUPPLIER GMBH - HOMEPAGE

Mustersteller
Teststraße 60
D-53111, Bonn
Germany

DASHBOARDS
P.E. Trucking
P.E. Crane
P.E. Overall

DOCUMENTS
Add/View documents

DAMAGES
View damages

⚠ You need to ACT!

SELF-ASSESSMENTS TO PERFORM

Survey	Due	Status	
Supplier Rating	6/19/2013	In progress	

ACTIVE TASKS

No active tasks

Your master data updates have been forwarded for approval.

All Master Data changes will be highlighted in yellow until approved. You can overwrite the data at any time before they are reviewed and resubmit them again.

i For your INFORMATION only

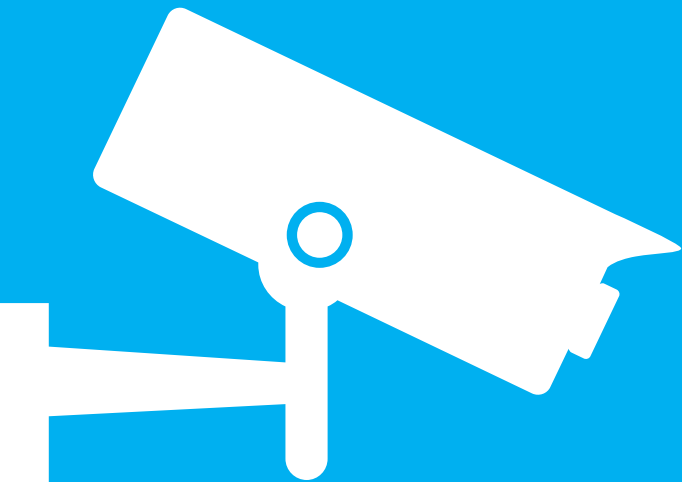
PLANNED ON-SITE AUDITS OR EVALUATIONS

Survey	Type	Due	Status
Supplier Rating	On-site	6/12/2012	Planned
Supplier Rating	On-site	11/21/2012	Planned

PAST ASSESSMENTS

Survey	Type	Due	Status		
Supplier Rating	On-site	11/2/2011	Approved		
NEW Assessment	Self assessment	11/24/2011	Approved		
NEW Assessment	Self assessment	1/3/2012	Approved		

Monitor your supply chain's compliance



Internal compliance

- Be ready for ISO/compliance audits: Clear role assignments and decision processes, including self-assessment /audit and task approval processes
- Track all supplier-related decisions – who, when, how
- Workflow and approval processes for audits and tasks

Supplier compliance

- Your suppliers can upload all the necessary certificates and licences
- Ask compliance questions during early stages of tenders to minimise risks

Suitable for



Sustainability & environment
(incl. 3rd party audits)



MMOG/LE™
logistics audits



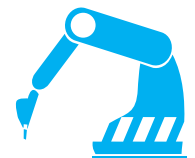
Supplier award schemes



Conflict minerals
(Frank-Dodd Act)



Risk assessment



Quality audits

Projects?
Complex
organisation?
No problem!



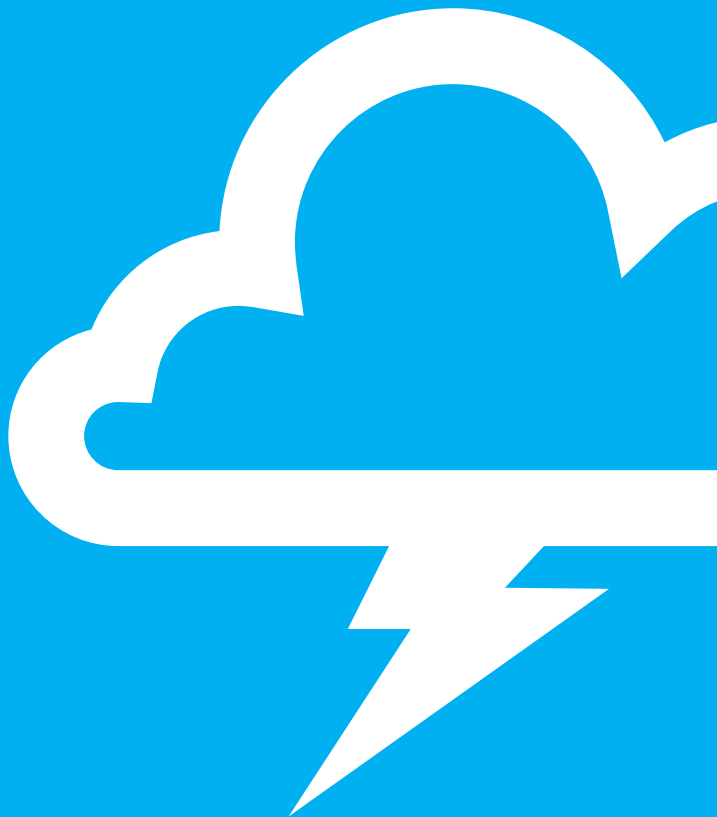
Projects

- Meercat fully supports project-based organisations – both in their management and reporting
- See and filter results both per project and per supplier, giving you full transparency of your organisation.
- Automatic synchronisation allows you to synchronise projects with other system, so that you don't have to add them manually.
- Project Info Page gathers all project-related results, documents, tasks and comments in one place.

Reporting aggregation

- Region
- Business unit
- Project
- Category / commodity
- Supplier groups
- Supplier
 - Supplier HQ
 - Supplier subsidiaries

Supplier risk profiles



Gather information about risks

- Definable risk tree with mandatory and facultative risks
- Risk scored based on likelihood and damage potential, with multiple aggregation schemes
- Adjustable Materiality matrix and risk scores
- Suppliers can self-report on what risks they consider relevant – to be compared with internal prioritisations
- Discuss individual risks with suppliers
Meercat supports risk-specific discussions, combined with evidence attachments to document the whole process.

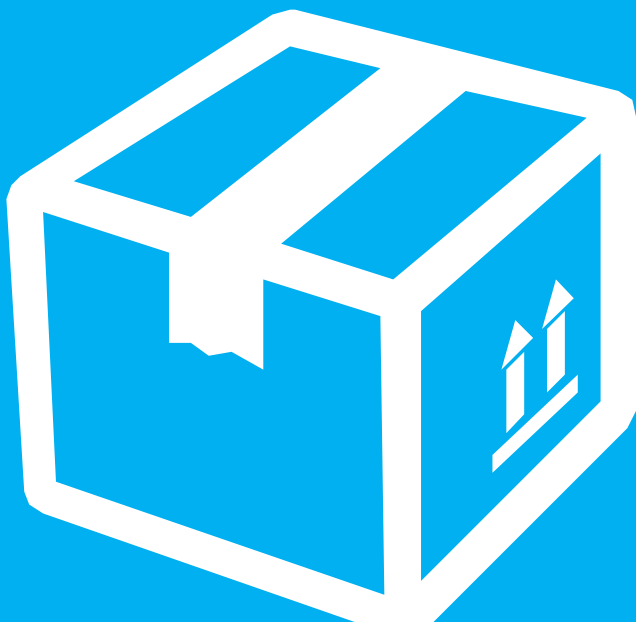
Risk reports

- See an overview of all the key risks in your supply chain and drill down to individual supplier level.
- Risk maps consistent with standard Enterprise Risk Management methodologies
- Flag risks as critical or needing follow-up

Risk response

- Create risk response measures based on the ERAS methodology
- Assign responsibilities for risks (internal + supplier)
- Release measures to suppliers based on task workflow and monitor the implementation.

Ready to use
out-of-the-
box – start in
just a few
days



Start straight away ...

- We programmed Meercat to be ready for use within 3-4 days from project start!
- You can upload all key information (suppliers, subsidiaries, projects, KPIs) per Excel so that you don't have to wait for ERP integration

... integrate later

- Supports ERP synchronisation of suppliers, business units, projects and KPIs via WebServices
- Automatic planning of assessments triggered by e.g. SAP events
- Supports integration with several ERP systems at once!

Compliant with your company's IT policies

- Secure SSL access
- User access limited through roles and assignments to business units, categories, etc.
- Enforced password strength policies, optional SMS session authorisation
- Can run on two servers – one with full access from within your VPN and one with limited access to suppliers in the DMZ
- Compatible with Windows Server 2008 / 2012 and MSSQL 2008 / 2012
- Optional integration with ActiveDirectory

Meercat® Supply Chain Risk Management
Supplier Management & Evaluation
web-based software

Best 3rd Party Risk &
Compliance Provider

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